

Sompo Japan and NIPPONKOA Monthly Sales Report

1. Sompo Japan

【Monthly sales premiums】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Flash>		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	72,131	(0.7)	46,972	0.0	51,157	0.9	54,953	1.4	47,268	1.2		
CALI	13,960	4.0	13,145	3.4	15,378	1.2	15,814	(1.1)	12,879	9.0		
Personal accident	14,670	1.8	11,017	0.3	10,720	2.4	11,871	(0.2)	9,297	(1.9)		
Others	21,570	3.1	21,142	(1.7)	11,414	7.6	16,426	2.9	11,178	3.6		
Fire	17,757	(3.0)	11,521	(0.1)	12,215	1.0	14,013	0.4	11,552	(3.1)		
Marine	5,068	5.5	3,556	8.5	3,376	11.4	3,784	13.6	3,202	9.6		
Total	145,159	0.5	107,357	0.3	104,264	2.1	116,864	1.3	95,379	1.9		

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Flash>		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	72,131	(0.7)	119,103	(0.4)	170,261	0.0	225,214	0.3	272,482	0.5		
CALI	13,960	4.0	27,106	3.7	42,485	2.8	58,300	1.7	71,179	3.0		
Personal accident	14,670	1.8	25,688	1.1	36,409	1.5	48,280	1.1	57,578	0.6		
Others	21,570	3.1	42,713	0.7	54,127	2.1	70,554	2.3	81,732	2.5		
Fire	17,757	(3.0)	29,279	(1.9)	41,494	(1.0)	55,508	(0.7)	67,061	(1.1)		
Marine	5,068	5.5	8,625	6.7	12,002	8.0	15,786	9.3	18,988	9.3		
Total	145,159	0.5	252,516	0.4	356,780	0.9	473,644	1.0	569,024	1.1		

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

2. NIPPONKOA

【Monthly sales premiums】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Flash>		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	34,126	0.4	23,543	(2.2)	26,375	(2.3)	26,736	(1.2)	22,969	(1.6)		
CALI	6,466	1.8	5,896	2.4	6,728	0.3	6,769	(2.0)	5,607	6.5		
Personal accident	5,253	1.4	2,944	(1.5)	3,973	(0.1)	5,053	(0.9)	3,302	(1.9)		
Others	10,915	3.3	5,905	4.7	5,808	(2.6)	6,527	3.4	4,697	(2.9)		
Fire	11,734	4.3	6,741	0.0	8,541	3.6	8,282	8.8	6,670	(3.8)		
Marine	2,683	0.6	1,990	6.4	2,061	4.3	2,062	9.6	1,947	0.6		
Total	71,178	1.7	47,018	(0.1)	53,486	(0.7)	55,430	1.0	45,191	(1.1)		

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.

【Cumulative total】

(Unit: million yen, %)

Lines	April <Result>		May <Result>		June <Result>		July <Result>		August <Flash>		September	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto	34,126	0.4	57,669	(0.7)	84,044	(1.2)	110,781	(1.2)	133,749	(1.3)		
CALI	6,466	1.8	12,362	2.1	19,090	1.5	25,858	0.5	31,466	1.5		
Personal accident	5,253	1.4	8,197	0.4	12,171	0.2	17,224	(0.1)	20,525	(0.4)		
Others	10,915	3.3	16,820	3.8	22,629	2.1	29,156	2.4	33,852	1.6		
Fire	11,734	4.3	18,475	2.7	27,015	3.0	35,298	4.3	41,968	2.9		
Marine	2,683	0.6	4,673	2.9	6,734	3.4	8,796	4.8	10,744	4.0		
Total	71,178	1.7	118,197	1.0	171,683	0.4	227,113	0.6	272,304	0.3		

Lines	October		November		December		January		February		March	
	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change	Amount	YoY change
Auto												
CALI												
Personal accident												
Others												
Fire												
Marine												
Total												

(Note) "Personal accident" and "Total" include sales premiums of third sector products.